



Jochen Schmid, SCM Interim manager.

# A holistic approach to company optimisation

**When consultant Jochen Schmid tackles a project, everybody is included, from top management throughout the complete hierarchy down to the basis.**

TEXT: CORNELIA BRELOWSKI | PHOTOS: PROMAPROD

Following on the motto of breaking down layers and talking to people, not only to receive relevant information but also to implement change at both management and base levels, Jochen Schmid's hands-on mentality helps with losing fear and realising the advantages and added value coming with change.

Tackling problems together with an on-site team, the consultant believes in the principle of the sum of little steps, eventually leading to a lasting result. A strong implementation expert and emphatic problem solver, Jochen Schmid acts goal and decision-oriented, while providing both support and challenge for the team.

With 25 years of professional experience under his belt in total, the engineer looks back on a decade of consulting and 15 successful mandates as interim manager. Methodical Supply Chain Management (SCM) knowledge to a 'Lean Six Sigma Black Belt' level, profound SAP expertise as well as years of leadership experience within the producing industry make

Jochen Schmid the go-to address when it comes to efficient company optimisation.

With a focus on SCM, he acts on a cross-sector level in the producing industries, from the engineering and automobile sector to pharmaceutical and chemical companies, through to sanitary and energy systems providers. As a mechanical engineer with a profound business management background, he provides his expertise for top leading and project management positions.

Apart from analysis and consulting, Jochen Schmid also takes on the actual implementation process, from planning to realisation. With the ultimate goal of fostering financial and production efficiency, Jochen Schmid also provides insights into further important topics, making SCM a central and strategically important field of enterprise policy.

Beginning with the overall project to subsection through to specific measure, Jochen Schmid acts strategically as well as

tactically and operationally. Through long years of experience, he also has an eye for synergies of SCM with other divisions within a company. In fact, Jochen Schmid looks at himself as an SCM "generalist". He constantly keeps both goals and results of a project in mind, while analysing and optimising both structures and processes from an integral point of view.

His clients, mostly entrepreneurs and owners of medium-sized companies within the producing industries, enjoy services from project planning and management, sales order processing and purchasing optimisation, through to intralogistics and cross-sectoral processes.

"My mandates, first and foremost, deal with optimising organisational structures and processes." Simple as it sounds, profound expertise and know-how, as well as a sound knowledge of team leadership, are actually needed to effectively implement change. With a palette of optimising methods at the ready, his excellent SAP know-how and a high personal flexibility, Jochen Schmid sees a project through while also allowing the overall process to become transparent, much to his clients' benefit.

[www.schmid-scm.de](http://www.schmid-scm.de)